

White Pine County Golf Advisory Board
Regular Meeting Minutes

DATE: February 4, 2019

TIME: 4:30 p.m.

PLACE: White Pine County Golf Shop

PLEASE NOTE: The White Pine County Golf Advisory Board may address agenda items out of sequence to accommodate persons appearing before the board or to aid in the efficiency and effectiveness of the meeting.

1. OPENING ACTIVITIES

Meeting called to order at 4:34 p.m.

Members present:

Kevin Robison – Business

Ralph McClintock – Member at large

Terrill Trask – White Pine Men’s Golf Association

Caroline McIntosh – White Pine County Tour and Rec

Julie Gonzales – White Pine Women’s Golf Association

Others present:

Randy Long

Bill Calderwood

2. PUBLIC COMMENT: None

3. ITEMS FOR DISCUSSION/FOR POSSIBLE ACTION OF THE WHITE PINE GOLF ADVISORY BOARD

A. 2018 – 19 Capital Purchases

Bill Calderwood received some prices on mowers. Our current fairway mower is 30 years old and we have been robbing parts from an older mower to keep it going. The first quote was for a used John Deere 8000 E fairway mower, 4 years old, which would be coming from another golf course. It costs \$14,000. Since Bill just received the quote, he doesn’t have many specifics on the mower other than it has less than 2000 hours. Member Robison researched the mower on the John Deere website and found it has a swath of 80 inches. Bill’s contact said a new, larger John Deere 8900A, would cost \$75,000. This mower would have a swath up to 130 inches.

Randy researched cost solutions from Turf Solutions for deep tine aerification for \$3000 plus \$303.01 for 32 solid tines for a total of \$3303.01. He will be charging us for the broken tines from last year so it will be the same depth as last year’s tining. Member Robison explained how used grant money from the Tour and Rec for this deep tining and we saw a tremendous

response in our greens from it. It goes anywhere from 12 – 15 inches into the ground, whereas the usual tining is mainly 3 – 5 inches.

Bill Calderwood explained there is \$31,196 left in the outdoor rec fund. He went ahead and confirmed the sand is good to go for the deep tining. He has already done a P.O. for the sand from that fund but it can be changed. If we want to pay for the deep tining from this fund, we can. However he would like to see our big ticket items come from this fund. We need to spend this fund by June 30th. Bill asked if we want to spend this outdoor rec fund on the \$14,000 for the mower. Randy said that if we purchase a new pull behind mower it would be anywhere from \$30,000 - \$35,000. Randy said he has not been able to find the exact information on the pull behind mower. He likes this option because of the cost savings we would have from it mowing a much wider path but his concern is what we would pull it with. The tractor would need turf tires but he still needs to research both the tractor and the pull behind. Bill was under the impression we were looking at a fairway mower because we currently have nothing that would be able to handle a pull behind mower. Randy can get all kinds of used prices but it depends on which direction we want to go. Member McClintock asked if we went with a pull behind if the tractor (we would also need to buy) could be used any other place. Member Gonzales questioned whether we should get a pull behind if we currently have nothing that could pull it now (why buy it if we can't use it right away). Bill reminded us that we budgeted tires for the tractor we have to pull the pull behind but we have since found out the tractor does not have enough horse power to pull it (so the tires were never bought). Member Robison asked what the cost of a tractor would be and Randy said anywhere from \$10,000 – \$15,000. So for a pull behind mower, we are looking at a total of around \$45,000 (\$30,000 mower + \$15,000 tractor). Randy was hoping to buy the pull behind this year and a tractor on next year's budget.

Member McIntosh was asked about the half percent money by Member Robison but she was not sure where it stands. She believes we should try to ask for more in capital. Member Robison explained the original half percent increase in room tax that we asked to be allocated to the golf course for five years actually lasted 2.5 years. Now other entities can ask for funds from the half percent. Member McIntosh explained tourism generates roughly \$35 million a year. Travel Nevada estimates that each overnight guest spends about \$113/night. It is important the Tour and Rec board support our tourism attractions. The golf course will get competition from the trap and skeet group. However she does not see the golf course affecting the swimming pool because they have their own funding. Member Robison explained the golf course is prohibited from receiving sales tax money because of NRS language. That is the reason we asked for room tax monies. Member Robison said the room tax money is critical to our budget because we are a stand-alone entity. We do receive help from the county at times (assistance through labor activities) but we are not part of the county's general fund. Member McIntosh reiterated we should be investigating additional revenue streams.

Member Robison focused the board's attention back to capital purchases. We need to spend this money by June 30th. Randy said in looking at the trade magazines he gets, there is a 2011 John Deere 8700 with 1200 hours for \$18,900. Randy said he would need to find out more information about this mower to see its service history, etc. Bill Calderwood does not know anyone in the golf industry, only his contacts he has from buying parts for the county. Randy said he would be going to his yearly meetings to see if they know of anyone selling mowers. Bill said his contact indicated that most golf courses he knows uses their mowers for five years. Randy then asked if we wanted him to inquire about leasing mowers. Bill said that is what the

county does for road equipment and he loves it. Randy said he would look into it.

The board decided to table this discussion until we get more information because of everything discussed tonight. Randy said he would still research the pull behind mower because he is still enticed with it. Member Robison said we would need to make a decision by the next meeting.

B. 2019 – 20 Approval of Tentative Budget

Bill said that under Operating Supplies and Expenditures, we have spent \$18,500, which is 57%. Historically in this area of the budget, we have spent \$10,300, \$10,900, \$8,800, and \$10,100 so we can see we are spending more this year for operating supplies. The increase was believed to be for sand. Member Robison said he would prefer to keep this area the same for the next budget. Later in the meeting, the board increased this to \$20,000 to cover the grinding (see below).

For postage, we have spent nothing (Randy pays for it).

For Equipment Repair & Maintenance Supplies, we have budgeted \$13,500 (of which we have spent about 23%). Historically we have spent \$7700, \$6800, \$6700 and \$7400. We expect our costs to go down because of our newer carts. The board decided to keep it as is.

Randy was estimating the grinding of our reels to cost anywhere from \$2000 - \$3000 to be done 3 times a year (for greens mower). In the past we have never budgeted for this item, we just relied on area golf courses to help us out. Bill indicated it would probably be best to put grinding under Operating Supplies so if we wanted to increase that line item, we can.

For Gas & Oil, \$9500 has been budgeted.

For the line item "Equipment over \$5000", we budgeted money to purchase more carts. Member Robison suggested waiting until we have a better idea of the outdoor recreation money. Bill then asked if we wanted to budget for a tractor in case we did buy a pull behind mower – or do we want to apply for Tour and Rec money to purchase it. But he suggested we put something in this line item. Bill will spec out a tractor with the correct horse power and tires for the pull behind mower and put this in the budget by Thursday. He will email the price to us later.

For Equipment under \$5000, we put in \$1000 to cover the cost of items such as trimmers, spreaders, etc.

Other line items were kept the same.

Randy brought the proposed rate increases for the monthly passes, punch cards, and daily fees for 9 holes before the board. He wanted to make sure these rates were in line with our season passes so the season passes were still a better deal.

Member McClintock motioned to accept the budget numbers presented. Member Gonzales seconded the motion. No discussion. Passed unanimously.

4. Approval of the minutes for the January 23, 2019 meeting

Member Trask motioned to approve the minutes of the January 23rd meeting. Member McClintock seconded the motion. No discussion. Motion passed with Member McIntosh abstaining.

5. Public Comment – None

6. RECOMMENDATIONS OR ITEMS FOR FUTURE AGENDAS –

Add 2019-20 Grant Request Preparations for Tour and Rec (outdoor recreation, aid to organization, and capital improvement). **Add** We need to have a list of needs ready to go in order to look for other grants/funding to fit those needs. **Add** Marketing Grant through Travel Nevada. **Add** Equipment Purchase

7. DATE OF NEXT MEETING – Tuesday April 9, 2019 @ 5:00 p.m.

8. ADJOURNMENT –

Member Gonzales motioned to adjourn the meeting. Member Trask seconded the motion. No questions. Motion passed unanimously. Meeting adjourned at 6:00 p.m.